

# GEOFFREY H. MANDEVILLE

## PROFILE

Over 35 years of executive-level strategic financial management and leadership experience in a wide variety of enterprises ranging from privately-held entrepreneurial start-ups to Fortune 500 companies, from corporate portfolio-minded enterprises to non-profits, from manufacturing to information technology and research services and from operations in traditional commercial market spaces to the those in the Federal contracting environment.

## EXPERIENCE

[Mandeville Consulting Corporation](#), Dayton, Ohio (2006–present)

Lead Consultant/Owner

- MCC provides strategic financial management and organizational development consulting services for small to medium-sized enterprises.

[BerrieHill Research Corporation](#), Dayton, OH (2008-2011)

Chief Financial Officer

- BerrieHill Research is a rapidly growing small business DoD contractor, employing 50, located in Centerville, OH that provides research and development specializing in antennas, sensors and electromagnetic technology.
- Developed and directed all aspects of financial management.
- Provided strategic input into strengthening an administrative core organization for growth.

[DONet, Inc.](#), Dayton, Ohio (2007-2009)

Vice President - Finance & Administration / CFO

- DONet is a Dayton-based internet services provider providing access, hosting and managed collocation services to business customers in southwestern Ohio.
- Provided oversight for all accounting and finance matters, human resource issues and participated in strategic corporate development.

[Peerless Technologies Corporation](#), Dayton, Ohio (2000-2006)

VP - Finance & Administration / CFO

- Peerless provides expert Business & Logistics, C4ISR, Innovative Research & Development and Financial Management services and solutions for DOD clients, primarily US Air Force at Wright Patterson Air Force Base.
- Oversaw all aspects of Finance/Accounting/Network Systems/Corporate Identity for this dynamic and growing firm.
  - Developed and implemented complete and comprehensive accounting (Defense Contracting Audit Agency [DCAA] compliant) system.
  - Supported and negotiated bank loans for working capital as well as for funding the building of Peerless office headquarters in Fairborn, OH with low interest loans through New Market Tax Credits and SBA 504 loans.
  - Architected and managed multiple server information systems infrastructure providing collaborative environment for the management team.

- Developed complete corporate identity package (logo, web presence, marketing brochures, etc.)

[GMAssociates](#), Cincinnati & Dayton, Ohio (intermittently from 1986 to 2001).

(During my years in ministry, I consulted with various small businesses applying my analytical skills, business background and interest in technology). Some highlights:

- One manufacturing client attributed \$250,000 in additional business in a six-month period exclusively to the web site designed and developed by GMAssociates.
- Facilitated 2 eight-week team development seminars for an Air Force contractor at Wright-Patterson Air Force Base.
- GMAssociates was acquired by Peerless Technologies Corporation in March 2001.

[Dayton Vineyard](#), Dayton, Ohio (1995-2000)

- Oversaw all matters of real estate, legal and finance for this rapidly growing church of 1,500 weekly attendees. Negotiated leases and directed fund raising efforts.
- Supervised all aspects of administration, staff development and systems architecture.
- Developed the “What Am I For?” course. Over the ten years of teaching this course and equipping other teachers and facilitators, over 1,500 people have attended this course. This material has been requested by many other churches in and out of the Vineyard movement.
- Spoke at several churches on the subject of staff and leadership development and helping church leaders and planters understand the “Consequences of Growth.”
- Oversaw the proliferation of small groups.
- Specified, purchased and installed notebook and desktop PCs for all staff and pastors.
- Developed the initial web presence and raised up a team to manage the site.

[Vineyard Community Church](#), Cincinnati, Ohio (1987-1995)

Pastoral Internship (1987-1990), Full-time staff (1990), Licensed (1992), Ordained (1993)

- Oversaw practical outreach and mercy-based ministries involving training and mobilizing hundreds of volunteers. During the five years (1990-1995), the Vineyard grew from 500 in terms of weekly attendance to over 2,500. It was listed as one of the fastest growing churches in the country. Today, this church has weekly attendance of 6,000 and its ministry of “[Servant Evangelism](#)” has had an international impact.
  - During the Christmas seasons of 1991-92, we wrapped for free over 11,000 Christmas presents (each year) using donated materials and donated store-front space in a large shopping mall with over 500 volunteers from several area churches.
- Worked closely with the [Senior Pastor](#) in staff and leadership development and church planting internships. This included developing materials and manuals, and teaching classes, seminars and conferences.
  - Developed and taught a course called “What Am I For?” to help people in the church better understand their giftedness, passion and temperament as a tool for mobilizing people to serve in unique ways in ministry.
  - In 1990-91, we planted six churches in the Western Ohio area. All of them are thriving today.
- Developed our first web site when the Internet was in its infancy.
  - The Cincinnati Vineyard was one of the first churches on the web. As a result, the site won awards and was written about in various magazine articles.

- Developed a network of computers (first peer-to-peer then client/server) to support staff which grew from 10 to 60 people.

Alco Standard Corporation, Valley Forge, Pennsylvania (1972-1986)

- President & CEO of Sperry Rubber & Plastics Inc., a wholly-owned Subsidiary of Alco Standard, located in Brookville, Indiana. (1979-1986). Sperry is a custom extruder of industrial rubber and flexible plastics products
  - During this assignment, Sperry's return on capital tripled due to the consolidation of two factories into one eliminating extra overhead, streamlining of product line offerings and careful control of accounts receivable and inventory investments.
  - In 1984, the senior management of 25 of Alco Standard's manufacturing companies (including myself) acquired the operations in a leverage buy-out (LBO) and took the companies private into a new, privately-held company called Alco Industries Inc.
- Operations Advisor, Synthane Companies (Chemical, Rubber & Plastics Group of Alco Standard) (1976-1979)
  - Worked closely with chemical, rubber and plastics manufacturing group president, individual company presidents, corporate staff and Alco's Board of Directors in researching, developing, analyzing and presenting major capital expenditure (over \$100,000) requests. Maintained a 100% approval rate of projects proposed during a three-year involvement in this activity.
  - Worked closely with the manufacturing group president in operations problem-solving, acquisitions and divestitures and strategic planning.
- Controller, Mykroy Ceramics, Ledgewood, NJ. (1974-1976) Manufacturer of glass-bonded mica products for the Aerospace industry.
- Accounting Clerk, Synthane-Taylor Corp., Valley Forge, PA (1972-1974).

## EDUCATION

- Lehigh University, Bethlehem, Pennsylvania, BA, 1971
- University of Wisconsin, Madison, Wisconsin, MA, 1972